

Press Release 01 / 2018

ILG with new € 400 million institutional mandate

- _ ILG, the specialist for German retail real estate, with new institutional fund mandate
- _ Fund will invest € 400 million in German retail real estate
- _ Initial transactions totaling approx. € 100 million have already been executed

ILG Capital GmbH has been awarded with a further institutional mandate. The mandate is planning investments in German retail real estate totaling around € 400 million. The mandate is an individual account which will not be open to further investors. Helaba Invest will be the sole investor for the mandate's € 250 million equity. Helaba Invest will be executing investments through their multi-manager real estate mandates. The administration of the special open-ended real estate AIF will be carried out by IntReal, acting as the service AIFM.

"With our Q3/2016 launched institutional fund already having invested approx. 90 % of its target volume of € 400 million, we are now happy to announce a timely follow-up product", Dr. Jan Friske, Managing Director of ILG Capital, reported.

"This mandate demonstrates our capabilities as a partner for institutional investors in the German retail real estate sector. The fund will be invest in retail big box centers anchored by food suppliers: We target property sizes between € 8-40 million. Initial transactions totaling approx. € 100 million have already been concluded." Florian Lauerbach, Managing Director of ILG Capital, elaborated.

About ILG:

The owner-managed ILG Group is a leading investor and manager for retail real estate, with over 30 years of experience. By offering fund, asset, property and center management services, ILG offers its investors and clients a fully integrated service concept and expertise when it comes to commercial retail real estate throughout all stages of its life cycle. ILG's current total Assets under Management (AuM) exceed € 1.4 billion with over 800,000 m² of retail space and an occupancy rate of 99%.

About Helaba Invest:

Helaba Invest was founded in 1991 as a wholly-owned subsidiary of Helaba. Helaba Invest's business strategy is based on three pillars: "Master KVG (capital management company)", "Asset management of securities, SAA and TAA", and "Real estate and alternative asset classes". With managed assets totaling approx. 130 billion Euro, Helaba Invest belongs to the leading capital management companies in institutional asset management. Helaba Invest's distinguishing feature in the German real estate market is the investment strategies' firm focus on specialized, indirect real estate investments (multi-manager).

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